

Víctor González-Jiménez

✉ V.Gonzalez@tilburguniversity.edu

🌐 www.victorgonzalezjimenez.com

🔍 Google Scholar

🌐 LinkedIn

📍 Office K339 - Warandelaan 2, 5037 AB Tilburg, The Netherlands

Research Interests

Behavioral Economics – Microeconomic Theory – Experimental Economics

Experience

Current Positions

2025 – Present **Postdoctoral Researcher**, Department of Economics and Academic Workplace Energy and Climate, Tilburg University
Visiting Research Fellow, Department of Applied Economics, Erasmus University Rotterdam

Previous Positions

2022 – 2025 **Assistant Professor (non-tenure track)**, Department of Applied Economics, Erasmus University Rotterdam
Research Fellow, Tinbergen Institute
2017 – 2021 **Assistant Professor (non-tenure track)**, Department of Economics, University of Vienna
Associated Faculty, Vienna Center for Experimental Economics, University of Vienna
2016 **Visiting Researcher**, Economic Science Institute, Chapman University

Career Interruptions

Fall 2023 Paternity leave

Education

2013 – 2017 **Ph.D. in Economics, Tilburg University**
Advisors: Prof. Dr. Charles Noussair & Dr. Patricio Dalton.
2011 – 2013 **M.Sc. in Economics, Tilburg University**
Graduated with distinction.
2010 – 2011 **M.Sc. in Econometrics and Mathematical Economics, Tilburg University**
Graduated with distinction.
2005 – 2009 **B.Sc. in Economics, Universidad de los Andes (Bogotá, Colombia)**

Research

Publications

- 1 “Bonuses and Loss Aversion” (2026) with Patricio S. Dalton and Charles N. Noussair [**I am first author in this publication**]. *Journal of Economic Behavior & Organization* 243. [DOI](https://doi.org/10.1016/j.jebo.2026.107438): <https://doi.org/10.1016/j.jebo.2026.107438>.
- 2 “Incentive Contracts when Agents Distort Probabilities” (2024) [**Single-authored publication**]. *Quantitative Economics* 15(3), pp. 607–653. [DOI](https://doi.org/10.3982/QE2275): 10.3982/QE2275. [URL](https://doi.org/10.3982/QE2275): <https://doi.org/10.3982/QE2275>.
- 3 “Incentive Design for Reference-Dependent Preferences” (2024) [**Single-authored publication**]. *Journal of Economic Behavior & Organization* 221, pp. 493–518. [DOI](https://doi.org/10.1016/j.jebo.2024.03.005): 10.1016/j.jebo.2024.03.005. [URL](https://doi.org/10.1016/j.jebo.2024.03.005): <https://doi.org/10.1016/j.jebo.2024.03.005>.
- 4 “Reproducibility in *Management Science*” (2024) As part of the Management Science Reproducibility Collaboration. *Management Science* 70(3), pp. 1343–1356. [DOI](https://doi.org/10.1287/mnsc.2023.03556): 10.1287/mnsc.2023.03556. [URL](https://doi.org/10.1287/mnsc.2023.03556): <https://doi.org/10.1287/mnsc.2023.03556>.
- 5 “Social Status and Motivated Beliefs” (2022) [**Single-authored publication**]. *Journal of Public Economics* 211, p. 104662. [DOI](https://doi.org/10.1016/j.jpubeco.2022.104662): 10.1016/j.jpubeco.2022.104662.
- 6 “Exposure to Poverty and Productivity” (2017) with Patricio S. Dalton and Charles N. Noussair. *PLOS ONE* 12(1), e0170231. [DOI](https://doi.org/10.1371/journal.pone.0170231): 10.1371/journal.pone.0170231.

Working Papers

- 1 “Poverty and Biased Evaluations of Uncertainty: Theory and Experimental Evidence” (2025) [**Single-authored paper**]. [URL](https://victorgonzalezjimenez.com/wp-content/uploads/2026/01/submissioneconometrica.pdf): <https://victorgonzalezjimenez.com/wp-content/uploads/2026/01/submissioneconometrica.pdf>.
- 2 “When not Paying for Performance is Optimal: Probability Weighting and Moral Hazard” (2025) [**Single-authored paper**]. **Revise & Resubmit at European Economic Review**. [URL](https://victorgonzalezjimenez.com/wp-content/uploads/2025/10/draft08july2025.pdf): <https://victorgonzalezjimenez.com/wp-content/uploads/2025/10/draft08july2025.pdf>.
- 3 “Are Groups More Rational than Individuals? Evidence from Revealed Preference Tests” (2025) with Wieland Müller. [URL](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=5445274): https://papers.ssrn.com/sol3/papers.cfm?abstract_id=5445274.
- 4 “Evaluating Treatment Effects and Replicability” (2025) with Karl Schlag. [URL](https://victorgonzalezjimenez.com/wp-content/uploads/2024/09/january302021.pdf): <https://victorgonzalezjimenez.com/wp-content/uploads/2024/09/january302021.pdf>.
- 5 “Self-Chosen Goals: Incentives and Gender Differences” (2016) Dalton, Patricio S. and Noussair, Charles N.. [URL](https://ssrn.com/abstract=2583872): <https://ssrn.com/abstract=2583872>.

Work In Progress

- 1 “Ambiguity Attitudes and Insurance Demand”.
- 2 “Uncertainty Attitudes and Deterrence Behavior: An Agent-Based Model” with Arielle Baskin-Sommers and Brendan Lam.
- 3 “Who Needs Savage Now? The effect of LLMs on Decision Making Under Ambiguity” with Stephanie Koornneef.
- 4 “Revealed Preferences under Gains and Losses: Experimental Evidence on Choice Consistency” with Wieland Müller.

Teaching and Supervision

Teaching

2026 **Development Economics** (MSc, 4 ECTS) — Tilburg University. Coordinator and main instructor. Approx. 50 students.

Teaching and Supervision (continued)

- 2026 **Professional Learning: Behavior, Strategy, and Energy** (LLO Program) — Tilburg University. Coordinator and main instructor. Approx. 20 professionals.
- 2023 – 2025 **Behavioral Economics** (BSc, 4 ECTS) — Erasmus University Rotterdam. Coordinator and main instructor. Approx. 100 students.
- Seminar Strategy Economics** (BSc, 4 ECTS) — Erasmus University Rotterdam. Main instructor. Approx. 200 students.
- 2022 **Seminar Firm Strategy** (BSc, 4 ECTS) — Erasmus University Rotterdam. Main instructor. Approx. 200 students.
- 2021 – 2019 **Behavioral Economics** (MSc, 6 ECTS) — University of Vienna. Coordinator and Main instructor. Approx. 30 students.
- 2018, 2017 **Behavioral Economics** (BSc, 4 ECTS) — University of Vienna. Coordinator and Main instructor. Approx. 50 students.
- 2018 – 2021 **Development Economics** (BSc, 4 ECTS) — University of Vienna. Coordinator and Main instructor. Approx. 50 students.
- 2015 **Experimental Economics** (BSc, 2 ECTS) — Universidad de los Andes. Main instructor. Approx. 30 students.
- 2017 **Industrial Organization** (BSc, 4 ECTS) — Tilburg University. Teaching instructor. Approx. 200 students.
- 2013 – 2015 **Information Economics** (BSc, 4 ECTS) — Tilburg University. Teaching instructor. Approx. 200 students.

Thesis Supervision

- 2025 M.Sc. Economics Thesis Supervision, Radboud University Nijmegen (Approx. 5 theses).
- 2021 – 2025 M.Sc. Economics Thesis Supervision, Erasmus University Rotterdam (Approx. 10 theses).
- B.Sc. Economics Thesis Supervision, Erasmus University Rotterdam (Approx. 30 theses).
- 2017 – 2021 M.Sc. Economics Thesis Supervision, University of Vienna (Approx. 5 theses).
- 2013 – 2017 B.Sc. Economics Thesis Supervision, Tilburg University (Approx. 20 theses).
- 2017 – 2021 B.Sc. Economics Thesis Supervision, University of Vienna (Approx. 15 theses).

Seminar and Conference Presentations

- 2026 City St.George University of London; Paris Dauphine.
- 2025 KU Leuven; Universitat de Barcelona; University of Bath; University of Southampton.
- 2024 GATE Lyon; Universidad de los Andes; Maastricht University; Radboud University Nijmegen; Lund University; Vienna University of Business and Economics.
- 2023 Amsterdam School of Economics; Erasmus University Rotterdam; Colloquium on Personnel Economics (COPE); Tilburg Institute of Economic and Behavioral Research (TiBER).
- 2022 Maastricht Behavioral and Experimental Economics Symposium (M-BEES); Foundations of Utility and Risk.
- 2021 Düsseldorf Institute for Competition Economics; Erasmus University Rotterdam; University of Vienna; Experimental Finance Conference; Annual Meeting of the Austrian Economic Association.
- 2020 University of Vienna.
- 2019 Bogotá Experimental Economics Conference; 18th TiBER Symposium; Behavioral Decision Sciences Workshop (BeDS), Loughborough University; Maastricht M-BEES; Young Economists Meeting (YEM), Brno.

Seminar and Conference Presentations (continued)

- 2018 Vienna University of Business and Economics; Maastricht University; Foundations of Utility and Risk; ESA Berlin; Bogotá Experimental Economics Conference; University of Vienna.
- 2017 Stockholm University; Tilburg University; University of Vienna.
- 2016 Asociación Economía Española (SAE); Trinity College Dublin; ESA North America; 14th TiBER Symposium; SABE/IAREP (Behavioral Insights in Research and Policy Making); Tilburg University; Chapman University; University of Arizona.
- 2015 International Meeting on Experimental and Behavioural Social Sciences (IMEBESS); French Experimental Economists Conference (ASFEE).
- 2014 French Experimental Economists Conference (ASFEE); Maastricht M-BEES; TiBER Symposium; ESA Europe; Nordic Conference on Behavioral and Experimental Economics; Graduate Students Society (GSS), Tilburg University; Economic Workshop, Tilburg University.

Committees and administrative tasks

Organizing Committee of the Conference of the Academic Workplace Energy and Climate at Tilburg University (2025, 2026).

Organizer of the Professional Education Module (LLO) of the Academic Workplace Energy and Climate Tilburg University (2026).

Hiring Committee Ph.D. Positions Erasmus University Rotterdam (2023).

Hiring Committee Post Doc Positions University of Vienna (2019).

Seminar Organizer Graduate Students Tilburg University (2014,2015).

Organizer ENTER Jamboree Tilburg University (2014,2015).

Grants, Fellowships, and Awards

- 2020 **Hardegg Foundation Stipend** (€6000). Funding for “Consistency and Preferences”. Hardegg Foundation.
- Small Research Grant** (€4000). Project: “Echo Chambers”. University of Vienna.
- 2018 **Small Research Grant** (€2500). Visit to the University of Arizona. University of Vienna.
- 2017 **Hardegg Foundation Stipend** (€6000). “Behavioral Economics and Contracts”. Hardegg Foundation.
- CentERLab Research Grant** (€5000). “Probability Weighting and Contracts”. TiSEM, Tilburg University.
- 2015 **CentERLab Research Grant** (€5000). “Social Status and Motivated Beliefs”. TiSEM.
- 2013 **CentER Scholarship** (€3000). Study scholarship. TiSEM.
- 2012 **CentER Scholarship** (€3000). Study scholarship. TiSEM.
- 2011 **Tilburg University Scholarship** (€3000). Study scholarship.

Other

Languages: Spanish (native); Dutch (C1, NT2-II certificate available); English (fluent); French (A2).

Nationality: Dutch (naturalized) and Colombian.

References

Prof. Dr. Charles Noussair

Eller Professor of Economics
University of Arizona
1130 E. Helen St.
Tucson, Arizona, USA
✉ cnoussair@arizona.edu

Prof. Dr. Wieland Müller

Professor of Economics
University of Vienna
Oskar-Morgenstern-Platz 1
Vienna, Austria
✉ wieland.mueller@univie.ac.at

Prof. Dr. Patricio S. Dalton

Professor of Economics
Tilburg University
Warandelaan 2
Tilburg, The Netherlands
✉ p.s.dalton@tilburguniversity.edu

Prof. Dr. Peter Wakker

Professor of Economics
Erasmus University Rotterdam
Burg. Oudlaan 50
Rotterdam, The Netherlands
✉ wakker@ese.eur.nl